



THE REAL LIFE
COMPANY

AIA Group Limited
友邦保險控股有限公司

(Incorporated in Hong Kong with limited liability)
Stock Code: 1299

24 March 2016

Dear Sir or Madam,

Letter to New Registered Shareholders

- Election of Language and Means of Receipt of Corporate Communications

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Hong Kong Stock Exchange”) and the articles of association of AIA Group Limited (the “Company”), the shareholders of the Company (the “Shareholders”) may elect (i) to receive the Corporate Communications ^(Note) in printed form, in English and/or Chinese or (ii) to read the Corporate Communications published on the Company’s website at www.aia.com and the Hong Kong Stock Exchange’s website at www.hkexnews.hk (the “HKEx website”) (the “Website Versions”). In place of receiving printed copies, shareholders would still receive the Company’s printed notification letter of the publication of Corporate Communications on the Company’s website and the HKEx website by post.

You are encouraged to elect to receive the Website Versions which is environmentally friendly and also reduces printing and distribution costs. To make your election, please complete and sign the enclosed reply form (the “Reply Form”) and return it to the Company c/o the Company’s Share Registrar, Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong by post using the mailing label at the bottom of the Reply Form (a stamp is not needed if posted in Hong Kong) or by hand delivery.

If the Company does not receive your duly completed and signed Reply Form or receives no response from you indicating your objection to receive the Corporate Communications through the Website Versions by 27 April 2016, you are deemed to have elected the Website Versions. We will only send you the Company’s printed notification letter (as referred to in the first paragraph above) by post to your address appearing in the register of members of the Company maintained by the Company’s Share Registrar.

You may send a request (specifying your name, address and request) at any time by reasonable notice in writing to the Company c/o the Company’s Share Registrar or via email at aia.ecom@computershare.com.hk to change your choice of English or Chinese language or means of receipt of the Corporate Communications even if you have elected (or are deemed to have elected) to receive all Corporate Communications by website, the Company will promptly, upon your request, send the Corporate Communications to you in printed form free of charge.

Please note that printed copies of the English and Chinese versions of all Corporate Communications will be available from the Company or the Company’s Share Registrar on request, and both versions will also be available on the Company’s website at www.aia.com and the HKEx website.

Should you have any queries in relation to this letter, please call the Company’s hotline at (852) 2862 8688 during business hours from 9:00 a.m. to 6:00 p.m. (Hong Kong time) from Monday to Friday, excluding Hong Kong public holidays or send an email to aia.ecom@computershare.com.hk.

Yours faithfully,
AIA Group Limited

Note: Corporate Communication(s) refers to any documents issued or to be issued by the Company for the information or action of holders of any of its securities, including but not limited to the report of the directors and financial statements together with the auditor’s report, interim report, notice of meeting, listing document, circular and proxy form.

REPLY FORM 回條

To: **AIA Group Limited (the “Company”)**
(Stock Code: 1299)
c/o Computershare Hong Kong Investor Services Limited
17M Floor, Hopewell Centre,
183 Queen’s Road East, Wanchai, Hong Kong

致：友邦保險控股有限公司（「公司」）
（股份代號：1299）
經香港中央證券登記有限公司
香港灣仔皇后大道東 183 號
合和中心 17M 樓

I/We would like to receive the Corporate Communications* in the manner indicated below:

本人/我們希望以下列方式收取公司通訊*：
(Please mark “X” in **ONLY ONE** of the following boxes)
(請從下列選擇中，僅在其中一個空格內劃上「X」號)

- to read the Corporate Communications published on the Company’s website and the HKEx website in place of receiving printed copies, and receive the Company’s printed notification letter of the publication of Corporate Communications on these website (the “Website Version”); **OR**
瀏覽在公司網站及聯交所網站登載的公司通訊，以代替收取印刷本，並收取公司就其於此等網站登載公司通訊而發出的通知信函的印刷本（「網上版本」）；或
- to receive the **printed English version** of all Corporate Communications **ONLY**; **OR**
僅收取所有公司通訊的**英文印刷本**；或
- to receive the **printed Chinese version** of all Corporate Communications **ONLY**; **OR**
僅收取所有公司通訊的**中文印刷本**；或
- to receive both the **printed English and Chinese versions** of all Corporate Communications.
同時收取所有公司通訊的**英文及中文印刷本**。

Signature:

簽名:

Contact telephone number:

聯絡電話號碼:

Name:

姓名:

Date:

日期:

Notes:

附註:

- Please complete all your details clearly.
請閣下清楚填寫所有資料。
- If the Company does not receive this Reply Form or receive a response indicating your objection by 27 April 2016, you are deemed to have elected to receive the Website Versions. We will then send the Company’s printed notification letter by post to your address appearing in the register of members of the Company maintained by the Company’s Share Registrar when the Corporate Communications are published on the Company’s website and the HKEx website.
倘若公司於 2016 年 4 月 27 日仍未收到閣下的回條或閣下表示反對的回覆，閣下將被視作選擇收取網上版本。本公司將在公司通訊登載於公司網站及聯交所網站後根據本公司證券登記處所存置本公司股東名冊列示的地址以郵寄通知信函的印刷本予閣下。
- By selecting the Website Versions i.e. to read the Corporate Communications published on the Company’s website and the HKEx website in place of receiving printed copies, you have expressly consented to waive the right to receive the Corporate Communications in printed form.
在選擇網上版本（即瀏覽在公司網站及聯交所網站登載的公司通訊）以代替收取印刷本後，閣下已明示同意放棄收取公司通訊印刷本的權利。
- If your shares are held in joint names, the Shareholder whose name stands first on the register of members of the Company in respect of the joint holding should sign this Reply Form in order to be valid.
如屬聯名股東，則本回條須由公司股東名冊上聯名持有股份人中姓名位列首位的股東簽署，方為有效。
- The above instruction will apply to all future Corporate Communications to be sent to Shareholders of the Company until you notify otherwise by reasonable notice in writing to the Company’s Share Registrar, Computershare Hong Kong Investor Services Limited, 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong or send an email to the Company’s Share Registrar at aia.ecom@computershare.com.hk.
上述指示適用於將來寄發予公司股東之所有公司通訊，直至閣下發出給予合理時間書面通知予公司證券登記處，香港中央證券登記有限公司，地址為香港灣仔皇后大道東 183 號合和中心 17M 樓，或以電郵方式發送至 aia.ecom@computershare.com.hk 予公司證券登記處另作選擇為止。
- Shareholders are entitled to change their choice of language or means of receipt of the Corporate Communications at any time by reasonable notice in writing to the Company’s Share Registrar. Such notice may also be sent via email to aia.ecom@computershare.com.hk, specifying your name, address and request.
股東有權隨時發出合理書面通知予公司證券登記處，要求更改收取公司通訊之語言版本或收取方式的選擇。股東亦可透過電郵發出更改通知（註明閣下的姓名、地址及要求），電郵地址為 aia.ecom@computershare.com.hk。
- For the avoidance of doubt, the Company does not accept any other instructions given on this Reply Form.
為免存疑，任何在本回條上的額外指示，公司將不予處理。

* Corporate Communication(s) refers to any documents issued or to be issued by the Company for the information or action of holders of any of its securities, including but not limited to the report of the directors and financial statements together with the auditor’s report, interim report, notice of meeting, listing document, circular and proxy form.
公司通訊乃指公司已發出或將予發出以供其任何證券的持有人參照或採取行動的任何文件，其中包括但不限於董事會報告及財務報表連同核數師報告、中期報告、會議通告、上市文件、通函及代表委任表格。

PERSONAL INFORMATION COLLECTION STATEMENT

收集個人資料聲明

- “Personal Data” in these statements has the same meaning as “personal data” in the Personal Data (Privacy) Ordinance, Chapter 486 of the Laws of Hong Kong (“PDPO”).
本聲明中所指的「個人資料」與香港法例第 486 章《個人資料（私隱）條例》（「《私隱條例》」）中「個人資料」的涵義相同。
- Your supply of Personal Data to the Company is on a voluntary basis. Failure to provide sufficient information, the Company may not be able to process your instructions and/or requests as stated in this form.
閣下是自願向公司提供個人資料。若閣下未能提供足夠資料，公司可能無法處理閣下在本回條上所述的指示及/或要求。
- Your Personal Data may be disclosed or transferred by the Company to its subsidiaries, its share registrar, and/or other companies or bodies for any of the stated purposes, and retained for such period as may be necessary for our verification and record purposes.
公司可就任何所說明的用途，將閣下的個人資料披露或轉移給公司的附屬公司、證券登記處、及/或其他公司或團體，並將在適當期間保留該等個人資料作核實及紀錄用途。
- You have the right to request access to and/or correction of your Personal Data in accordance with the provisions of the PDPO. Any such request for access to and/or correction of your Personal Data should be in writing to the Personal Data Privacy Officer of Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong.
閣下有權根據《私隱條例》的條文查閱及/或修改閣下的個人資料。任何該等查閱及/或修改個人資料的要求均須以書面方式向香港中央證券登記有限公司（地址為香港灣仔皇后大道東 183 號合和中心 17M 樓）的個人資料私隱主任提出。

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閣下寄回此回條時，請將郵寄標籤剪貼於信封上。
如在本港投寄毋須貼上郵票。
Please cut the mailing label and stick it on the envelope
to return this Reply Form to us.
No postage stamp necessary if posted in Hong Kong.

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郵寄標籤 MAILING LABEL

香港中央證券登記有限公司
Computershare Hong Kong Investor Services Limited
簡便回郵號碼 Freepost No. 37
香港 Hong Kong