

(Incorporated in Hong Kong with limited liability) Stock Code: 1299

22 March 2018

Dear Sir or Madam,

### Letter to New Registered Shareholders

- Election of Languages and Means of Receipt of Corporate Communications

We are pleased to enclose the annual report 2017 (in both English and Chinese) and circular dated 22 March 2018 containing the notice of the annual general meeting together with proxy form of AIA Group Limited (the "Company") for your attention.

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") and the articles of association of the Company, the shareholders of the Company (the "Shareholders") may elect (i) to receive the Corporate Communications (Note) in printed form, in English and/or Chinese (the "Printed Version") or (ii) to read the Corporate Communications published on the Company's website at <a href="https://www.nkexnews.hk">www.nkexnews.hk</a> (the "HKEX website") (the "Website Version").

You are encouraged to elect to receive the Website Version which is environmentally friendly and also reduces printing and distribution costs. To make your election, please complete and sign the enclosed reply form ("Reply Form") and return it to the Company c/o the Company's share registrar, Computershare Hong Kong Investor Services Limited (the "Share Registrar") at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong by post using the mailing label at the bottom of the Reply Form (a stamp is not needed if posted in Hong Kong) or by hand delivery. The Reply Form may also be downloaded from the Company's website or the HKEX website.

If the Company does not receive your duly completed and signed Reply Form or receives no response from you indicating your objection to receive the Corporate Communications through the Website Version by 19 April 2018, you are deemed to have elected the Website Version instead of the Printed Version.

If you have elected (or are deemed to have elected) the Website Version, the Company will, on the same day when the Printed Version is mailed, notify you of the publication of such Corporate Communication on the Company's website and the HKEX website by email or, if no email address is provided, by post to your address as appearing in the Company's register of members.

You may send a request at any time by reasonable notice in writing to the Company c/o the Share Registrar or via email at <a href="mailto:aia.ecom@computershare.com.hk">aia.ecom@computershare.com.hk</a> or write to the Share Registrar to change your choice of English or Chinese language or means of receipt of the Corporate Communications even if you have elected (or are deemed to have elected) to receive all Corporate Communications by the Website Version or the Printed Version, the Company will promptly, upon your request, send the Corporate Communications of your chosen language to you in printed form free of charge or by electronic means.

Please note that printed copies of the English and Chinese versions of all Corporate Communications will be available from the Company or the Share Registrar on request, and both versions will also be available on the Company's website at <a href="https://www.aia.com">www.aia.com</a> and the HKEX website.

Should you have any queries in relation to this letter, please call the enquiry hotline of the Share Registrar at (852) 2862 8688 during business hours from 9:00 a.m. to 6:00 p.m. (Hong Kong time), Mondays to Fridays, excluding Hong Kong public holidays or send an email to <a href="mailto:aia.ecom@computershare.com.hk">aia.ecom@computershare.com.hk</a>.

Yours faithfully, **AIA Group Limited** 

Note: Corporate Communications refer to any documents issued or to be issued by the Company for the information or action of holders of any of its securities, including but not limited to the report of the directors and annual accounts together with the auditor's report, interim report, notice of meeting, listing document, circular and proxy form.

# REPLY FORM 回條

To: AIA Group Limited (the "Company")

(Stock Code: 1299)

c/o Computershare Hong Kong Investor Services Limited 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong

友邦保險控股有限公司(「本公司」) (股份代號:1299)

> 經香港中央證券登記有限公司 香港灣仔皇后大道東 183 號 合和中心 17M 樓

I/We would like to receive the Corporate Communications\* in the manner indicated below:

本人/我們欲以下列方式收取公司通訊\*:

(Please mark "X" in ONLY ONE of the following boxes)

(請從下列選擇中,僅在其中**一個空格**內劃上「X」號)

|                                   | Corporate Commu   | nications are published; OF | ebsite ( <u>www.aia.com</u> ) (instead of printed version) with a notification letter mailed to my/our address when the 国际,以代替印刷本,並在公司通訊刊發時郵寄通知信函至本人/我們的地址; <b>或</b> |
|-----------------------------------|---|-----------------------------|--|
|                                   | to receive the <b>printed English version</b> of all Corporate Communications ONLY; <b>OR</b><br>僅收取所有公司通訊的 <b>英文印刷本:或</b>  |                             |  |
|                                   | to receive the <b>printed Chinese version</b> of all Corporate Communications ONLY; <b>OR</b><br>僅收取所有公司通訊的 <b>中文印刷本</b> ; <b>或</b>   |                             |  |
|                                   | to receive both the <b>printed English and Chinese versions</b> of all Corporate Communications; <b>OR</b><br>收取所有公司通訊的 <b>英文及中文印刷本;或</b>   |                             |  |
|                                   | by electronic means through the Company's website ( <a href="www.aia.com">www.aia.com</a> ) (instead of printed version) with an email notification to the following email address when the Corporate Communications are published. 閱覽本公司網站( <a href="www.aia.com">www.aia.com</a> )發表之公司通訊網上版本,以代替印刷本,並在公司通訊刊發時通過以下電郵地址收取電郵通知。 |                             |  |
|                                   | Email Address<br>電郵地址   |                             |  |
| Signature:<br>簽名:<br>Name:<br>姓名: |   |                             | Contact telephone number:  聯絡電話號碼:  Date:  日期:   |

附註:

- Please complete all your details clearly. 請清楚填妥 閣下之所有資料。 If the Company does not receive this Reply Form or receive a response indicating your objection by 19 April 2018, you are deemed to have elected to receive the Website Version. We will then send the Company's printed notification letter by post to your address appearing in the register of members of the Company maintained by the Company's share registrar or an email notification to your email address as indicated above when the Corporate Communications are published on the Company's website and the HKEX website. 檢若本公司於 2018 年 4 月 19 日仍未收到 閣下的回條或 閣下表示反對的回覆。 閣下將被視作選擇收取網上版本。本公司將在公司辦在公司辦記登載於本公司網站及聯交所網站後根據本公司證券登記處所存置本公司股東名冊列示的地址郵
- 8月 思想には1883年 | 18日 | 大文を東京正文とよーアドルヴェニがと加 By selecting the Website Version Le, to read the Corporate Communications published on the Company's website and the HKEX website in place of receiving printed copies, you have expressly consented to waive the right to receive the Corporate Communications in printed form. 在選擇網上版本 (即間實在本公司網站及聯交用網站登載的公司通訊)以代替收取印刷本後,閣下已明示同意放棄收取公司通訊印刷本的權利。

- Shareholders are entitled to change their choice of language or means of receipt of the Corporate Communications at any time by reasonable notice in writing to the Company's share registrar. Such notice may also be sent via email to <u>aia.ecom@computershare.com.hk.</u> 股東有權應時發出合理書面通知予本公司證券登記處,要求更改收取公司通訊之語言版本或收取方式的選擇。股東亦可透過電郵發出更改通知至 <u>aia.ecom@computershare.com.hk</u>.
- For the avoidance of doubt, the Company does not accept any other instructions given on this form. 為免存疑,任何在本回條上的額外指示,本公司將不予處理。
- Corporate Communications refer to any documents issued or to be issued by the Company for the information or action of holders of any of its securities, including but not limited to the report of the directors and annual accounts together with the auditor's report, interim report, notice of meeting, Issing document, circular and proxy form.

## PERSONAL INFORMATION COLLECTION STATEMENT

- (i)
- (ii)
- (iii)
- 隱主任提出,或電郵至 hkinfo@computershare.com.hk

X

閣下寄回此回條時,請將郵寄標籤剪貼於信封上。

如在本港投寄毋須貼上郵票。

Please cut the mailing label and stick it on the envelope to return this Reply Form to us.

No postage is necessary if posted in Hong Kong.

郵寄標籤 MAILING LABEL

香港中央證券登記有限公司 Computershare Hong Kong Investor Services Limited 簡便回郵號碼 Freepost No. 37

香港 Hong Kong